67.40/2:984/47

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

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PRODUCTS SOUGHT BY FOREIGN IMPORTERS

November 15 - 20, 1984

ALOE EXTRACT (JAPAN). Specific quantities are not determined, however, expected to be substantial. Best quality. Institutional packaging. Immediate delivery by air or surface shipment. Quote: C&F. Bank ref: Sumitomo Bank, Shibuya Branch, Tokyo. CONTACT: Mr. Akihito Katayama, Three Arrow Unity Co., Ltd., 2-1-412, Utagawa-cho, Shibuya-ku, Tokyo, Japan. Telex: 2425-419 FNATYO (Attn.: Three Arrow Unity). Phone: (03)-496-0590. (WK 47/TOFAS 0225)

CATTLE FEED (EGYPT). Wants pelletized or cubed feed for beef cattle, vitamin fortified. Quantity: to be negotiated. Packaging: bagged C&F Alexandria. Buyer wants offers from producers of economical cattle rations. Bank Reference: Credit Du Nord, R. Blvd. Haussman, Paris, France. Contact: Awad Abdelgadir Abbas, Atlantic Marketing Services, P.O. Box 1711, Khartoum, Sudan. Phone: 74146 or 785254. Telex: 22314 GUMCO SUD SD. (TOFAS 44)

DAIRY CATTLE (HONG KONG). Wants 1st order: 500 head. Quality: 2-yrs-old in pregnancy; milk production must be above 6,000 kgs. annually. Packaging for export. Delivery: 1985. Quote: CIF Shanghai, China. Bank ref: The Yien Yieh Commercial Bank Ltd. CONTACT: Tse Wai-Man, Victory Trading Company, 270-276, Queen's Rd, C., 13-F, Block C, Central Mansion, Hong Kong. Telex: 72442 VTRCO HX. Phone: 5-432745. (WK 47/TOFAS 0238)

DEEP FROZEN MEATS, FRUITS, FISH AND SEAFOODS, FROZEN SPECIALTIES FOR FAST FOOD OR RETAIL SALE (FRANCE). COMPANY WAS ESTABLISHED IN 1930. CAPITALIZED AT 18,307,000 FF. SALES VOLUME: FROM 600 TO 800 MILLION FF. SALES AREA: FRANCE, ITALY, BENELUX, SPAIN, SWITZERLAND, AND FRENCH SPEAKING AFRICA. MANUFACTURER DISTRIBUTOR AND IMPORTER OF FISH FILLETS, READY-COOKED FISHES, VEGETABLES. IMPORTER AND DISTRIBUTOR OF SHELLFISH, OF OFFAL AND MEATS, AND MANUFACTURER AND DISTRIBUTOR OF PASTRY. BANK REF: SOCIETE NANCEIENNE VARIN BERNIER AND BANQUE DE L'UNION EUROPEENNE, 7 PARIS. CREDIT LYONNAIS, 1100 REIMS. CONTACT: MR. CLAUDE HURTREL, COMPAGNIE DU FROID ALIMENTAIRE, 2 A, RUE CHARLES HELLER, 900 VITRY SUR SEINE, FRANCE. PHONE: 01133 (1) 680-8. TELEX: 27070. PLEASE SEND COPY OF YOUR RESPONSE TO COMMERCIAL OFFICER (TOP), AMERICAN EMBASSY, PARIS, FRANCE, APO NEW YORK 09777. (WK 47/COMMERCE)

DIETETIC HEALTH FOODS FOR DOGS AND CATS (SWITZERLAND). Wants above product. Bank ref: Union Bank of Switzerland, CH-8048 Zurich-Alstetten. Deadline: November 30, 1984. CONTACT: Mr.T. Pfluger, Proma Ag Zurich, Fraumensterstrasse 11, CH-8022 Zurich, Switzerland. Telex: 812 324 MEIS CH. Phone: 01-211.63.26. (WK 47/TOFAS 0162)

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

FEED CONCENTRATES (BELGIUM). Wants feed concentrate for poultry industry (chicken only; broilers, layers, breeders, hatchers), Quality: high protein contents. Quantity: 10,000 MT or more per delivery. Other Req: exporter should specify offer by type of feed. Delivery: various deliveries during 1985. Quote: FOB. CONTACT: Mr. Thyssen, Director, PRECONEX S.A., Astridcenter, Koningin Astrid-laan 49, Box 2, B-2700 Sint-Niklaas, Belgium. Phone: 33 (3) 777.57.52. Telex: 73188. (WK 47/TOFAS 0040)

FLATFISH, FROGFISH LIVER AND LIVE LOBSTERS (JAPAN). Specific quantities are not determined, however, expected to be substantial. Best quality. Flatfish and frogfish liver must be fresh. Appropriate packaging for export. Immediate delivery by air shipment. Quote: FOB. Bank ref: Sumitomo Bank, Shinjuku Branch, Tokyo. CONTACT: Mr. Tohru Ohnishi, Happy World Inc., c/o Kawazu Bldg, 1-20-17, Jinnan, Shibuya-ku, Tokyo, Japan. Telex: 2424093 HAPPIN J. Cable: HAPYWOLDIN. Phone: (03) 464-2638. (WK 47/TOFAS 0224)

FROZEN CONCENTRATED POMEGRANATE JUICE (JAPAN). Two MT for trial shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: FOB and/or C&F. Bank ref: Tokai Bank, Harajuku Branch, Tokyo. CONTACT: Mr. Kaoru Fujimura, San Corporation, 4-28-3, Jingumae, Shibuya-ku, Tokyo, Japan. Telex: 242-2663 SANKF J. Phone: (03) 479-6289. (WK 47/TOFAS 0223)

HEIFERS AND BULLS (INDONESIA). WANTS 3,000 HD OF SAHIWAL HEIFERS, 125 HD OF SAHIWAL BULLS PACKET II, 2,000 HD OF BUFFALO HEIFERS, 125 HD OF BUFFALO BULLS. PROJECT FINANCED WITH ADB LOAN NO.537-INO. TENDER MAY BE OBTAINED PERSONALLY OR THROUGH AN AUTHORIZED AGENT UPON PAYMENT OF NON-REFUNDABLE DOLS 60.00 OR RUPIAH EQUIVALENCE PER COPY FROM CONTACT. A PRE-BID MEETING WILL BE HELD IN MEETING ROOM OF DIRECTORATE GENERAL OF LIVESTOCK SERVICES, JALAN SALEMBA RAYA 16, JAKARTA PUSAT, INDONESIA, ON 11/29/84 AT 10.00 HRS. BID DEADLINE 12/13/84 10:00. TENDER NOT SUBJECT TO INDONESIAN GOVT'S COUNTERPURCHASE POLICY ENFORCED IN EARLY 82. CONTACT: TENDER COMMITTEE, PROYEK PENGEMBANGAN USAHA PETERNAKAN, JALAN CEMPAKA PUTIH TENGAH NO.65, JAKARTA PUSAT, INDONESIA. PHONE: 410968. PLEASE SEND COPY OF YOUR RESPONSE TO COMMERCIAL OFFICER (TOP), AMERICAN EMBASSY, JAKARTA, INDONESIA, APO SAN FRANCISCO 96356. (WK 47/COMMERCE)

JAM, JELLY, MARMALADE, BISCUITS, COOKIES, CANDY, CANNED FRUIT, CANNED VEGETABLES, PISTACHIOS, PEANUTS (SAUDIA ARABIA). Quantity: not specified. Quality: contact importer. Packaging: appropriate. Delivery: unknown. Other Req: Arabic labeling, expiration dates. Quote: CIF Jeddah. Bank Ref: Riyadh Bank, King Abdul Aziz St., Jeddah. CONTACT: B.M. Ishaq, Ayam Ibrahim A. Madini Est., P.O. Box 2549, Jeddah, Saudi Arabia. Telex: 403447 MADINI SJ. Phone: 6447693. (WK 47/TOFAS 0005)

JOINT VENTURE (MEXICO). MEXICAN FIRM IS INTERESTED IN JOINT VENTURE OPPORTUNITY AND MANUFACTURES RAW MATERIALS FOR FEEDING PURPOSES. WANTS DEHYDRATED ANIMAL FAT FOR BREAD MAKING. FIRM'S SALES TERRITORY WILL BE MEXICO AND THE U.S.A. REGISTERED CAPITAL IS 5,000,000.00 PESOS. AS OF NOVEMBER 9, 1984, CURRENT RATE OF EXCHANGE IS 201.42 PESOS PER U.S. DOLLAR, WHICH POST SUGGESTS BE USED FOR CONVERSION PURPOSES ONLY; ALSO AMERICAN FIRM(S) SHOULD OBTAIN MORE UP-TO-DATE RATE QUOTES AT THE NEAREST INTERNATIONAL BANK, SINCE RATE OF EXCHANGE IS SUBJECT TO CHANGE ON A DAILY BASIS. MEXICAN FIRM REQUESTS CATALOGS, PRICE LISTS AND DELIVERY DATES. CONTACT: INDUSTRIA SHIMODA, GUERRERO NORTE 2334, MONTERREY, N.L., MEXICO. PHONE: (83) 72-4466. PLEASE SEND COPY OF YOUR RESPONSE TO AMERICAN CONSULATE GENERAL (COM-TOP), MONTERREY, N.L., MEXICO, DEPT. OF STATE, WASHINGTON, D.C. 20520. (WK 47/COMMERCE)

LONG GRAIN RICE (UNITED KINGDOM). QUANTITY: 10,000 MT. QUALITY: 4% BROKEN, PARBOILED. PACKAGING: BAGGED OR BULK. DELIVERY: MID-DECEMBER. QUOTE: FAS HOUSTON OR OTHER US PORT. BANK REF: BARCLAYS BANK PLC, HOWARD GATE BRANCH, WELWYN GARDEN CITY, HERTS. CONTACT: MR. E.A. DRAKE, WAMCO LTD, 1-3 BROADWATER ROAD, WELWYN GARDEN CITY, HERTS, UNITED KINGDOM. CABLE: POLYPEN G. PHONE: 07073 29344. (WK 47/TOFAS 0113)

NURSERY STOCKS (OMAN). QUANTITY: DETAILS OF REQUIRED SEEDLING AND NUMBER IS (1. JAFFA ORANGE GRAFTS - 160 PLANTS. 2. WASH NAVAL ORANGE GRAFTS - 160 PLANTS 3. MARSH WHITE GRADE FRUITES - 80 PLANTS. 4. VALANCIA ORANGE GRAFTS 60 - PLANTS. 5. RED FLESH GRADE FRUITS - 20 PLANTS. 6. SUNKI MANDRIAN - 8 PLANTS. 7 CALAMONDIM LIME - 4 PLANTS. 8. FAIRCHILD TANGERINE - 4 PLANTS. 9. FROST NAVAL ORANGE - 1 PLANT). PACKAGING: THE TRADITIONAL LIVE PLANTS INTERNATIONAL PACKAGING. DELIVERY: ASAP. OTHER REQ: TO BE AIRFREIGHTED. QUOTE: C&F MUSCAT. BANK REF: AL BANK AL AHLI AL OMANI. PLANTS WILL BE FOR THE MINISTRY OF AGRICULTURE AND FISHERIES, MUSCAT. CONTACT: K.P. RAMACHANDRAN, OMAN TECHNICAL AGENCIES COMPANY, P.O. BOX 423, MUSCAT, OMAN. TELEX: 5640 HAYTHEM ON. PHONE: 708370. (WK 47/TOFAS 0008)

PARBOILED RICE (JORDAN). Wants 3 to 5 containers. Packaging: 50 lb. bags. Delivery: December 1984. Quality: U.S. No. 2 or No. 1. Quote: C&F Aqaba. Bank ref: British Bank of the Middle East, Amman. Deadline: November 30, 1984. CONTACT: Issa Karmout, Kamco Office, P.O. Box 1694, Basman Street, Amman, Jordan. Telex: 21416 KAMCO JO. Cable: KAMCO. Phone: 24417, Amman. (WK 47/TOFAS 0149)

PEPPERMINT (SPAIN). Wants 50-100 MT. Quality: Piperita variety. Grade 1 or 2, whole leaf, broken leaf; whole plant with leaves, dehydrated. Packaging: 50-60 kg. bags/packs. Immediate delivery. Quote: CIF Spanish port. Bank ref: Banco De Santander (Murcia). CONTACT: Dr. Lopez-Serrano, Destilerias Munoz Galvez, S.A., Apartado 38, Murcia, Spain. Telex: 67038. Cable: MUNOZIA-MURCIA. Phone: (68) 25-35-00. (WK 47/TOFAS 0337)

POTATOES (TRINIDAD). Wants 10 refrigerated containers. Packaging: 5 lb. net wt. package. Quality: Idaho US No. 1 (for baking). Quote: CIF Trinidad. Bank ref: Bank of Commerce Trinidad & Tobago Ltd, Independence Square, Port of Spain, Trinidad. CONTACT: Mr. Charles James, J.M.H. Enterprise Ltd., 3-A Queens Park West, Port of Spain, Trinidad. Telex: 22279 AB JMH. Phone: 2-37652. (WK 47/TOFAS 0001)

SESAME SEED FOR ANIMAL FEED (PORTUGAL). Wants about 5,000 MT. Quality: suitable for feed. Delivery to be arranged between buyer and exporter. Quote: CIF Lisbon. Bank ref: Banco Espirito Santo, Sede, Ave. Da Liberdade, Lisboa. CONTACT: Nuno Belmar Da Costa, Planco-Comercio Int'l Sarl, Rua Castilho 75 8th Floor, Lisboa, Portugal. Telex: 16751 PLANCO P. Phone: 571093 or 571149. (WK 47/TOFAS 0228)

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SHRIMPS - FROZEN (SPAIN). Wants 17 MT 20-ft container. Quality: size does not matter. Product for processing into meal (for soup preparations). Packaging: bags or boxes. Immediate delivery. Quote: CIF Bilbao. Bank ref: Banco De Bilbao (Renteria). CONTACT: Mr. Rossi, Interal S.A., Apartado 62, Renteria (Guipuzcoa), Spain. Telex: 36233 JORSA E. Cable: INTERALSA - LEZO (GUIPUZCOA). Phone: (43) 523750. (WK 47/TOFAS 0338)

STRAWBERRY PLANTS (ECUADOR). Wants 201,000 plants. Quality: Douglas 21,000; Santa Ana 130,500; Tuft 10,500; Pajaro 19,500 and Aico 19,500. Packaging: boxes with 1,500 plants each. Immediate delivery. Other req: customer needs plants of the above mentioned varieties as soon as possible. Please quote via telex. Quote: FOB U.S. port and C&F Quito via air. Bank ref: Banco Del Pichincha, 10 De Agosto Y Bogota, Quito, Ecuador. Deadline: December 15, 1984. CONTACT: Alberto Correa Escobar, Agricola Correa, 9 De Octubre 1203, Quito, Ecuador. Telex: 2155 Attn: Mr. Nagai. Phone: 232-388. (WK 47/TOFAS 0179)

SUGAR (ANDORRA). Wants 50 MT per month. Quote: FOB Andorra (PTE D-Andorra). Bank ref: La Caixa De Pensions. CONTACT: Mr. M. Bolart, Suan, Carrer De Loria, 22, Sant Julia De Liria, Andorra. Telex: 327 AND. Phone: 24461. (WK 47/TOFAS 0341)

WHEAT, SORGHUM (SUDAN). Quantity: 100,000 MT each. Delivery: ASAP. Packaging: wants quotes bagged (jute or poly) and bulk. C&F Port Sudan. Quality: fit for human consumption. Payment: by L/C. Bank Ref: Credit Du Nord, R. Blvd. Haussman, Paris, France. CONTACT: Awad Abdelgadir Abbas, Atlantic Marketing Services, P.O. Box 1711, Khartoum, Sudan. Phone: 74146, 78525. Telex: 22314 GUMCO SUD SD. (TOFAS 43)

WHOLE CHICKEN, VEAL, TABLE EGGS, AND CORN (UNITED ARAB EMIRATES). QUANTITY: CHICKEN: 20,000 MT, VEAL: 20,000 MT, EGGS: 25,000 MT/EACH SINGLE EGG SHOULD WEIGH 50-65 GRAM, CORN: 110,000 MT. QUALTIY: CHICKEN: GRADE A, EGGS: GRADE A, CORN: NUMBER 2. PACKAGING: CHICKEN: TEN EACH IN ONE CARTON, VEAL: FOUR PIECES 35-60 KG. IN ONE CARTON. DELIVERY: ASAP FOR EGGS: DELIVERY ON 5000 TONS/PER MONTH BASIS.. OTHER REQ: CHICKEN SHOULD WEIGH 800-1400 GRAM, CLEANED AND GUTTED ISLAMIC SLAUGHTERED, VEAL: 18-24 MONTHS IN AGE, ISLAMIC SLAUGHTER REQUIRED. QUOTE: FOB AND CIF DUBAI. BANK REF: MIDDLE EAST BANK, ABU DHABI. TELEX: 22277 SAHARI EM. PHONE: 725622. (WK 47/TOFAS 0009)